



地址: 江蘇省常州市通江南路88號

新城國際大厦11-12樓 電話: +86-519-8662 9288 傳真: +86-519-8662 9788

郵編: 213003

Add: 11-12/F, Xincheng International Building, 88 Tong Jiang South Road, Changzhou, Jiangsu Province 213003, China Tel: +86-519-8662 9288

Fax: +86-519-8662 9788 Postcode: 213003

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# Group Introduction

## 集團簡介





新華昌集團有限公司(簡稱新華昌集團)是一家集制造、經貿、運輸、 開發爲一體的民營企業集團。其主要産品與服務包括國際標準海 運集裝箱、特種集裝箱、罐式集裝箱和集裝箱運輸等。集團在江 蘇常州、浙江寧波、山東青島、天津寧河縣以及浙江嘉善縣等地 均建有多家全資、控股和參股的合資企業。

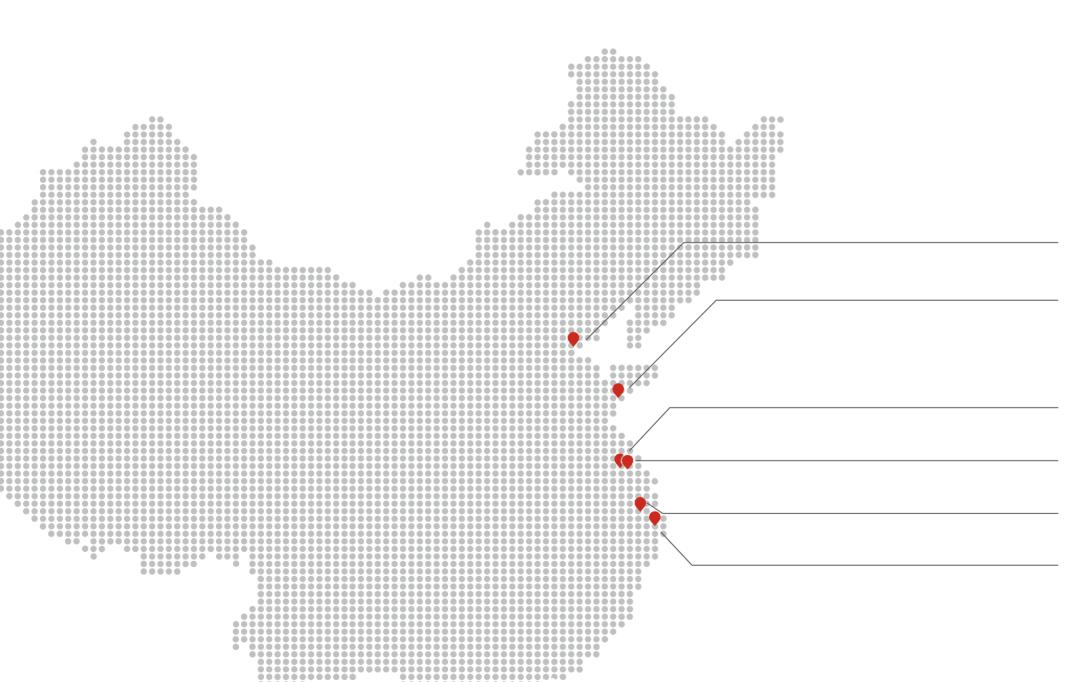
新華昌集團擁有總資産近 80 億元,其中固定資産 20 多億元,員工 8000 多人,各類工程技術人員 580 多人。目前已形成國際標準集裝箱 90 萬 TEU、特種集裝箱 2.5 萬臺,其主要產品 90% 以上出口世界 40 多個國家和地區。

CXIC GROUP CONTAINERS COMPANY LIMITED (CXIC GROUP) is a private owned enterprise group involves in manufacturing, trading, transportation, researching and development. Main products and services include ISO Sea Freight Dry Cargo containers, special containers, tank containers, container transportation and etc. The group has several fully owned companies and JV companies with major share or minor share located in Changzhou (Jiangsu prov.), Ningbo (Zhejiang Prov.), Qingdao (Shandong Prov.), Ninghe (Tianjin) and Jiashan (Zhejiang Prov.).

The corporation has a total asset of RMB 8 billion including fixed asset of 2 billion. The group has over 8000 employees including over 580 certified engineers. The total annual production capacity is 900,000 TEU of ISO containers, 25,000 units of special containers. 90% of the products export to over 40 countries and regions in the world.









## Main Member Enterprises 主要成員企業



天津新華昌運輸設備有限公司

TIANJIN XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (TXIC)



青島新華昌集裝箱有限公司

QINGDAO XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (QXIC)



常州新華昌國際集裝箱有限公司

CHANGZHOU XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (CXIC)



江蘇萬隆特種貨櫃有限公司

CXIC WANLONG SPECIAL CONTAINERS CO., LTD. (CXIC-WANLONG)



嘉善新華昌集裝箱有限公司

JIASHAN XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (JXIC)

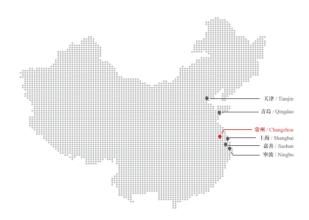


寧波新華昌運輸設備有限公司

NINGBO XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (NXIC)



# 常州新華昌 | CXIC



## Basic Information 基本信息

常州新華昌國際集裝箱有限公司 地址:中國江蘇省常州市遥觀鎮華昌路8號 郵政編碼: 213102

電話: +86-519-8870 1088 傳真: +86-519-8870 1888



## CHANGZHOU XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (CXIC)

Add: 8 Huachang Road, Yaoguan Town, Changzhou, Jiangsu Prov., China

Post Code: 213102 Tel: +86-519-8870 1088 Fax: +86-519-8870 1888

#### CHANGZHOU XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (CXIC)

常州新華昌國際集裝箱有限公司(常州新華昌)是新華昌集團下屬第一家專業集裝箱生産企業,公司于 1994 年 5 月正式成立。公司以生産各種國際標準海運幹貨集裝箱爲主,同時也生産諸如 45 英尺箱、開頂箱、以及散貨箱等特種幹貨集裝箱。公司擁有一條現代化的集裝箱生産流水綫,具備 250,000TEU 的年生産能力 (基于單綫雙班)。

常州新華昌位于江蘇省常州市, 毗鄰中國最大的經濟中心和港口城市 -上海, 地理位置優越, 交通便捷。其交箱點不僅覆蓋上海, 還包括 其他經濟高速發展的長江三角洲港口, 如南京、鎮江、張家港、南通 以及太倉等地。

作爲中國最早的集裝箱制造廠之一,常州新華昌一貫致力于生產設備和工藝的不斷改進和創新。從 1996 年起,公司每年均斥資對生產錢進行技術改造,陸續引進各類現代化生產裝備,使產品質量得到了有力的保證。2018 年,按照集裝箱行業的新工藝、新裝備,投資 3.5 億元新建了生產車間和輔助設施,并于 2019 年 3 月 31 日正式投産。新的生產錢實現了預處理和冷作加工的精細自動化、并提高了焊接和油漆綫的自動化、智能化水平,同時,爲提升企業形象并給予客户充分的信心,常州新華昌順利通過 BVQI 關于 ISO9001 的質量保證體系認證。另外,加上新華昌集團内部數據網絡系統的建立以及 ERP 和 OA 等先進管理軟件的應用,確保了公司的經營管理運作能够以提高產品質量和提升客户服務爲目標,持續有效的運行。

通過多年來不斷地完善和努力,公司憑借其優秀的產品質量和靈活妥帖的服務贏得了衆多客户的青睐和信任。公司堅持"服務客户,滿意客户"的經營理念,使得常州新華昌在强手如林的集裝箱行業中脱穎而出。

<u>Changzhou Xinhuachang International Containers Co., Ltd.</u> (CXIC) is the first professional and modernized international freight container manufacturing plant under CXIC Group. The company was established in May 1994 and has a rich experience in container industry for over 20 years already.

CXIC locates in Changzhou, Jiangsu Province, a city close to Shanghai, in place of the most important economic center and port city of China. The company has superior geographical advantage and a convenient transportation network, which makes the container delivery not only to Shanghai area, but also the developing river ports along Yangtze River, such as Nanjing, Zhenjiang, Zhangjiagang, Nantong and Taicang

CXIC mainly produces various types of ISO Sea Freight Dry Cargo containers and also has the capability to produce special Dry Cargo containers such as 45'HC container, Open Tops and Bulk Containers, etc. The company is equipped with a modern container production line with the annual capacity of 250,000 TEU (in two shifts).

As one of the pioneer container manufacturing companies in China, CXIC persists to improve and continuously innovating the producing facilities and craftsmanship. Since 1996, the company has been introducing various modern facilities to its production line in order to ensure the quality of its product. In 2018, CXIC has invested 350 million RMB to upgrade its workshops and facilities in accordance with the latest industrial standards. The upgraded new plant launches on March 31, 2019. The pre-treatment and cold fabrication stations in this new plant are fully automatic, and modernized robots are widely applied at its welding & painting stations. CXIC has been certified by BVQI for ISO-9001 Quality Assurance System. In addition, with the establishment of CXIC internal data network system and the application of the advanced management such as ERP, OA, it ensures CXIC to continuously improve the production quality and satisfy its clients.

With constant efforts and unremitting improvements over the years, CXIC has earned its reputation and trust from its clients through the excellent production quality, flexibility. "To Serve & To Satisfy" is the motto of CXIC. Today, CXIC can be seen as a rising star in the competitive container industry.

#### 基本數據 | Basic Data







## 寧波新華昌 | NXIC





#### **Basic Information**

#### 基本信息

寧波新華昌運輸設備有限公司

地址:中國浙江省寧波市北侖區柴橋街道雷古山路 101 號 1 幢 1 號

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郵政編碼: 315809

雷話: +86-574-8680 5088 傳真: +86-574-8680 5188

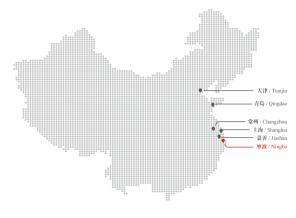
#### NINGBO XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (NXIC)

Add: 101 Leigushan Road, Chaiqiao Street, Beilun District, Ningbo,

Zhejiang Prov., China Post Code: 315809

Tel: +86-574-8680 5088

Fax: +86-574-8680 5188



#### NINGBO XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (NXIC)



寧波新華昌運輸設備有限公司(寧波新華昌)是新華昌集團在浙江省 寧波市經濟技術開發區投資控股的一家中外合資企業,2002年8月開 始建設并于 2003 年 3 月正式竣工投産。項目總投資 4000 多萬美元、 其中固定資産投資 1.7 億元人民幣。

2017年3月31日位于原北侖區大港工業城富春江路618號的老廠區 生產綫正式關停并實施整體搬遷, 遷建後的寧波新華昌新廠區位于寧 波市北侖區柴橋街道雷古山路 101 號, 于 2017 年 5 月 18 目正式投産。 遷建項目總投資 4.5 億元人民幣,其中固定資産投資 2.8 億元人民幣。

寧波新華昌主要生産各種國際標準海運幹貨集裝箱、45 英尺箱以及開 頂箱等集裝箱産品。寧波新華昌的生産流水綫由新華昌集團憑借多年 的集装箱生産經驗自行設計,綜合來自于各方面的合理意見,擁有業 内較爲先進的智能化工裝設備和水性漆生產綫, 其布局科學合理, 生 産高效靈活,設計年生産能力達 250,000TEU (雙班)。

寧波新華昌座落在浙江省寧波經濟技術開發區, 區域位置非常優越, 與寧波舟山港下屬各集裝箱碼頭的距離在 8-22 公裏之間, 與寧波地區 各主要集装箱場站的距離在 3-15 公裏之間。寧波舟山港是中國華東地 區的重要海港和進出口貨物集散地。依托江浙兩省强勁的經濟增長態 势和巨大的出口商品加工基地, 該地區對于集裝箱的需求量非常巨大。

作爲新華昌集團下屬的第二家標準集裝箱生産企業,寧波新華昌沿襲 新華昌集團"以人爲本"的管理理念,强化管理細節,提高員工素質, 從而組建了一支穩定、精幹、高效的管理隊伍。寧波新華昌率先在新 華昌集團内部全面推廣 ERP 數字化管理系統、OA 辦公自動化管理系 統的應用,并使得寧波新華昌成爲集團成功運行數據網絡系統的典範。 寧波新華昌同樣于 2004 年順利通過 BVQI 關于 ISO9001 的質量保證 體系認證。

Ningbo Xinhuachang International Containers Co., Ltd. (NXIC) is a subsidiary solely owned by CXIC GROUP. It is situated in Ningbo, Zhejiang province. The company has the total project investment value of over USD 40 million including fixed assets of RMB 170 million. It was established in August 2002 and the production begins from March

On March 31, 2017, NXIC has been moved to its new plant site at 101 Leigushan Road, Chaiqiao Street, Beilun District, Ningbo, and mass production in this new plant starts on May 18, 2017. The total investment of the removal project is 450 million RMB, including fixed asset investment 280 million RMB.

NXIC mainly produces various types of ISO Sea Freight Dry Cargo containers and it has also the capability to produce the special dry cargo containers, such as 45'HC, Open Top containers, Bulkers, etc. The production line of NXIC was entirely designed by CXIC Group itself, upgraded with robots and water-borne paint line. It is well equipped, efficiently laid out and easily adapted. It has an annul production capacity of 250,000 TEU (in two shifts).

NXIC locates at the Ningbo Economics and Technology Development Zone, range within 8-22km from any container terminal of Ningbo-Zhoushan Port, and 3-15km from any major container depot of Ningbo. Ningbo-Zhoushan Port comes to be the most important import & export distribution center in east China. The demand of containers in this area is enormous due to the rapid economic development in Zhejiang and Jiangsu Provinces.

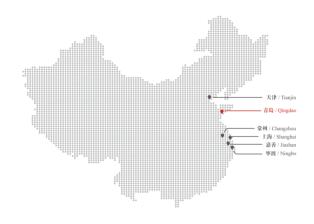
As the second established container manufacturing plant under CXIC Group, NXIC is run by a reliable, intelligent and efficient management team who firmly believes in the management principle of 'Putting People First'. NXIC is the first company under CXIC Group to apply ERP system & OA system, thus becoming the leading example in CXIC Group in terms of its digital management network application. Meanwhile, NXIC was also certified by BVQI for ISO9001Quality Assurance System in 2004.

#### 基本數據 | Basic Data

成立時間 20	2002 年 8 月份	Establishment	August, 2002
主要産品 IS	ISO 國際海運幹貨集裝箱,特種幹貨集裝箱	Main Products	ISO Freight Dry Cargo Containers, Special Dry Cargo Containers
生産綫 1	1 條	Production Line	One Line
生産能力 年	年産 250,000TEU(雙班)	Production Capacity	250,000 TEU Annually in two shifts
員工. 11 80	總員工數量爲 1250 名,其中包括: 1120 名合格的生産錢工人 80 名管理人員 50 名技術人員	Staffs	1250 staffs in total, including: 1120 qualified on-line workers, 80 administrative personnel and 50 experienced engineers
直積 倉 辦	總占地面積 250,000 平方米,其中: 主廠房建築面積 40,000 平方米 倉庫及生産附屬用房建築面積 8,000 平方米 辦公樓、宿捨等後勤設施建築面積 12,000 平方米 集装箱堆場占地 105,000 平方米	Areas	Total Area: 250,000m <sup>2</sup> , including Workshop: 48,000m <sup>2</sup> Container Yard: 105,000m <sup>2</sup>
質量保證體系 I	ISO9001:2015 (經 BVQI 認證)	Quality System	ISO9001-2015 certified by BVQI
臨近主要港口 3	距離	Main Ports Nearby	Distance
寧波舟山港 8	8-22km	Zhoushan, Ningbo	8-22km



## 青島新華昌 | QXIC



#### **Basic Information**

#### 基本信息

青島新華昌集裝箱有限公司

地址:中國山東省青島市膠州廣州北路 500 號

郵政編碼: 266309

電話: +86-532-8827 8088

傳真: +86-532-8827 8188

## QINGDAO XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (QXIC)

Add: 500 Guangzhou North Road, Jiaozhou, Qingdao,

Shandong Prov., China

Post Code: 266309

Tel: +86-532-8827 8088 Fax: +86-532-8827 8188



#### QINGDAO XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (QXIC)

青島新華昌集裝箱有限公司(青島新華昌)是由新華昌集團有限公司于 2006年7月組建的中外合資企業,公司于2007年4月份正式投産。公 司投資5000萬美元,注册資本1700萬美元。

青島新華昌主要生産各種國際標準海運幹貨集裝箱,并有能力生産各種特種幹貨集裝箱。生産流水綫是由新華昌集團憑借多年的集裝箱生產經驗自行設計的,其工裝布局將充分結合本地區集裝箱需求,融會新華昌集團一貫高效的質量控制手段,采用先進的生産設備和檢測設備,設計年生産能力達 170,000TEU (基于單綫雙班)。

青島新華昌位于青島膠州市,東距青島港 35 公裏,南離黄島前灣港 25 公裏,多條鐵路專綫橫貫境内,公路網絡縱橫交錯,交通優勢十分明顯。

青島新華昌充分利用新華昌集團的資源、技術和管理優勢,形成公司新的企業文化。公司以"優質的產品、良好的服務、人性化的管理"爲理念,將青島新華昌建成國際一流的集裝箱生產服務商,爲客户、員工創造更大價值。

Qingdao Xinhuachang International Containers Co., Ltd. (QXIC) is a joint venture established by CXIC Group in July, 2006 with production launched in April, 2007. The investment of QXIC is USD 50 million with the registered capital of USD 17 million. The annual production capacity is about 170,000 TEU (one line with two shifts).

QXIC is located in Jiaozhou Qingdao. It is only 35 km away from the city of Qingdao, 25 kilometers from Huangdao Development Zone. The company reaps the benefits from an excellent transportation network.

QXIC mainly produces various types of ISO Sea Freight Dry Cargo Containers and a range of special dry cargo containers catering to the demand of the market. QXIC's production line is designed solely by CXIC Group as it is widely experienced in the container production. The production line is equipped with all the advanced production facilities, testing equipments and implemented with the efficient quality control measurement from CXIC Group. Meanwhile, QXIC takes full advantage of resources, technology and management strategy from all the shareholders in order to create his own unique enterprise culture. With the principle of "High Quality Products, Excellent Service and Human-based Management", QXIC will Strive reach its goal of becoming the first-class container manufacturing enterprise in the world.



#### 基本數據 | Basic Data

成立時間	2006年7月	Establishment	July, 2006
主要産品	ISO 國際海運幹貨集裝箱,特種幹貨集裝箱	Main Products	ISO Freight Dry Cargo Containers, Special Dry Cargo Containers
生産綫	1 條	Production Line	One Line
生産能力	170,000TEU (雙班)	Production Capacity	170,000TEU Annually in two shifts
員工	總員工數量為 1250 名,其中包括: 1160 名合格的生産錢工人 55 名管理人員 35 名技術人員	Staffs	<ul><li>1250 staff in total including:</li><li>1160 qualified on-line workers,</li><li>55 administrative personnel and 35 experienced engineers</li></ul>
面積	總占地面積 220,000 平方米, 其中: 生産車間占地 45,000 平方米; 集装箱堆場占地 90,000 平方米	Areas	Total Area: $220,000 m^2$ , including Workshop: $45,000 m^2$ Container Yard: $90,000 m^2$
質量保證體系	ISO9001-2008 (經 BVQI 認證)	Quality System	ISO9001-2008 certified by BVQI
臨近主要港口	距離	Main Ports Nearby	Distance
青島	35km 25km	Qindao Huangdao	35km 25km



## 天津新華昌 | TXIC

天津新華昌運輸設備有限公司(天津新華昌)是由新華昌集團有限公司在 天津市寧河縣經濟開發區投資控股的一家中外合資企業,2007年9月注册 成立,項目總投資4980萬美元,其中固定資産投資超6億元人民幣。

天津新華昌主要生産各種 ISO 國際標準海運幹貨集裝箱和 IMO 不銹鋼罐式集裝箱。其中標箱生産緩于 2012 年 3 月正式投産,此生産綫由新華昌集團憑借多年的集裝箱生産經驗自行設計,并采納來自各方面的合理意見,在傳統的工藝布局上有很多的突破,更體現"人性化"的理念設計思路:生產綫裝備和工藝,更多考慮了降低勞動强度、改善工作環境、安全性等方面。其布局科學合理,生產高效靈活,設計年生産能力 150,000TEU (基于單綫雙班)。

IMO 不銹鋼罐箱則基于來自南非開普敦 TRENCOR 集裝箱公司行業中最優良的技術、專利以及引進的其全套生産錢設備。首批罐式集裝箱樣箱于2010 年 1 月完成,并于同年 3 月在德國通過衝擊測試。 乘承集團自主創新的理念,不斷研發新技術、新工藝、新產品,先後取得 85 項專利成果,T1-T22 系列罐式集裝箱設計年生產能力 6000 臺 (基于單錢雙班)。

天津新華昌是新華昌集團在渤海地區最大的綜合生産基地。它的設立,使 得新華昌集團的生產布局更趨完美和合理,能够向客户提供更多的交箱地 點選擇。 <u>Tianjin Xinhuachang International Containers Co., Ltd.</u> (TXIC) is a joint venture held by CXIC Group and BENDIX. TXIC is located in the Ninghe Economic Development Zone in Tianjin, China. The company was registered in September 2007 with a total project investment value of USD 49.8 million, and currently has more than RMB600 million fixed assets.

The company firstly involved the manufacturing of IMO series stainless steel tank containers in 2009 by implementing the most advanced technology in the tank container industry and acquiring the production facilities of Trencor Containers in Cape Town, South Africa. With continuous after-production research and development of new technologies and products, TXIC becomes a leading independent concept innovator and has successfully demonstrated its prowess in research and development by acquiring 85 new patents. The annual production capacity for T1 to T22 series tank containers is 6,000 units based on two shifts.

The ISO dry freight cargo container production line formally started its production in March 2012. This new production line was self-designed by CXIC Group with combination of our abundant experiences in container manufacturing and the valuable opinions from various quarters. Mainly focused on the concept of humanity, reducing the labor intensity, improving the working environment and safety, TXIC has a well equipped and scientific and reasonable production line with an annual production capacity of 150,000TEU (based two shifts).

TXIC is the largest comprehensive container production base in the Bohai Sea area belonging to CXIC Group. The establishment of TXIC enables a better and reasonable production layout for CXIC Group and provides more choice for clients.

#### 基本數據 | Basic Data

成立時間	2007年9月	Establishment	September, 2007
主要産品	ISO 國際海運幹貨集裝箱,特種幹貨集裝 箱、T1-T22 罐式集裝箱	Main Products	ISO Freight Dry Cargo Containers, Special Dry Cargo Containers, ISO Stainless Steel Tank Containers
生産綫	2 條	Production Line	Two Line
生産能力	標箱年産 150,000TEU(雙班)、罐箱年産 6000 臺(雙班)	Production Capacity	Dry Cargo Containers: 150,000TEU Annually in two shifts; Tank Containers: 6,000TEU Annually in two shifts
員工	總員工數量爲 1750 名, 其中包括: 1500 名合格的生産錢工人 120 名管理人員 80 名技術人員	Staffs	<ul><li>1750 staff in total, including:</li><li>1500 qualified on-line workers,</li><li>120 administrative personnel and 80 experienced engineers</li></ul>
面積	總占地面積 320,000 平方米, 其中: 標箱生産車間 46,500 平方米, 罐箱生産車間 28,500 平方米 集装箱堆場占地 190,000 平方米	Areas	Total Area: 320,000m <sup>2</sup> , including: Dry Container Workshop: 46,500m <sup>2</sup> Tank Container Workshop: 28,500m <sup>2</sup> Container Yard: 190,000m <sup>2</sup>
質量保證體系	ISO9001-2008 (經 BVQI 認證)	Quality System	ISO9001-2008 certified by BVQI
臨近主要港口	距離	Main Ports Nearby	Distance
天津新港 唐山京唐港 秦皇島	35km 42km 180km	Tianjin port Tangshan Jingtang Qinhuangdao	35km 42km 180km

#### TIANJIN XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (TXIC)









#### Basic Information 基本信息

天津新華昌運輸設備有限公司 地址:中國天津市寧河縣經濟開發區六經路六號

郵政編碼: 301500

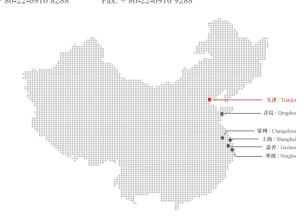
電話: +86-22-6916 8288 傳真: +86-22-6916 9288

### TIANJIN XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (TXIC)

Address: No.6 Liujing Road, Ninghe, Tianjin, China

Post Code: 301500

Tel: + 86-22-6916 8288 Fax: + 86-22-6916 9288





## 嘉善新華昌 JXIC

## Basic Information 基本信息

嘉善新華昌集裝箱有限公司

地址:中國浙江省嘉興市嘉善縣魏塘街道南星路 185 號

郵政編碼: 314100 電話: +86-573-8463 3188 傳真: +86-573-8463 3088

## JIASHAN XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (JXIC)

Add: 185 Nanxing Road, Weitang Street, Jiashan, Zhejiang Prov., China

Tel: +86-573-8463 3188 Fax: +86-573-8463 3088

#### 基本數據 | Basic Data

成立時間	2009年7月	Establishment	July, 2009
主要産品	ISO 國際海運幹貨集裝箱,特種集裝箱	Main Products	ISO Freight Dry Cargo Containers, Special Dry Cargo Containers
生産綫	2 條	Production Line	Two Line
生産能力	年産 150,000TEU (雙班)	Production Capacity	150,000 TEU Annually in two shifts
員工	總員工數量爲 1300 名,其中包括: 1220 名合格的生産綫工人 50 名管理人員 30 名技術人員	Staffs	1300 staffs in total, among them: 1220 qualified on-line workers, 50 administrative personnel and 30 experienced engineers
面積	總占地面積 170,000 平方米, 其中: 生産車間占地 100,000 平方米 集装箱堆場占地 70,000 平方米	Areas	Total Area: 170,000m², including Workshop: 100,000m² Container Yard: 70,000m²
質量保證體系	ISO9001-2008 (經 BVQI 認證)	Quality System	ISO9001-2008 certified by BVQI
臨近主要港口	距離	Main Ports Nearby	Distance
上海港 洋山港 太倉港	60 公襄 100 公裏 120 公裏	Shanghai Yangshan Taicang	60km 100km 120km







#### JIASHAN XINHUACHANG INTERNATIONAL CONTAINERS CO., LTD. (JXIC)

嘉善新華昌集裝箱有限公司(嘉善新華昌)成立于 2009 年 7 月,主要生産特種幹貸集裝箱、辦公用箱、散貨箱等各類特種集裝箱和標準集裝箱。公司注册資本 1.2 億元人民幣,設計年生産能力達 150,000TEU(基于單緣雙班)。

嘉善新華昌位于浙江省嘉興市嘉善縣魏塘鎮襄澤工業園, 距蘇州 70 公 裏,上海 60 公裏,杭州 80 公裏,地理位置優越,交通運輸便利。

嘉善新華昌的設計和建設非常注重環保、安全和節能降耗,采取精細化管理,積極采用新材料、新工藝、注入新的技術成果減少環境污染和資源消耗,提高企業競争力,以保持整個企業的可持續發展能力。公司的生産綫結合了國際各特種箱和標箱廠的先進工藝,引進了先進設備,組建了一流的生産流水綫。

嘉善新華昌以現有的生産技術爲依托, 通過對內進一步完善現代企業管理制度,加大科技投入,充分運用現代高新科技成果,努力提高産品的科技含量和生産的自動化程度,引進關鍵技術和設備,提高企業的裝備水平和生産效率,積極拓展和培育國內外各種特種集裝箱市場;對外則充分利用新華昌集團在國際集裝箱行業中已建立的廣泛業務聯系,進一步拓展企業在國際市場上特種集裝箱產品的銷售渠道。

嘉善新華昌秉承新華昌集團的優良傳統,始終不渝的貫徹 "制度化,系 統化,規範化,人性化"的方針,堅持"以人爲本,科學發展"的理念, 以一流的質量、優質的服務、良好的信譽滿足顧客的要求。 <u>Jiashan Xinhuachang International Containers Co., Ltd.</u> (JXIC) was established in July, 2009. The company mainly produces various types of ISO sea Freight Dry Cargo containers and Special Containers such as Special Dry containers, Office containers and Bulk containers. The company has a registered capital of RMB 120 million and has an annual production capacity of 150,000TEU (in two shifts).

JXIC is located in Jiashan, Zhejiang Province, China. It has the superior geographical advantage and most convenient transportation. It is only 60 km away from Shanghai, 70 km from Suzhou, 80km from Hangzhou.

The design and construction of JXIC attaches great importance to environmental protection, safety and energy saving. In order to improve the competitiveness and maintain the sustainable development of enterprises, JXIC takes fine management, actively adopt new materials and new technology to reduce environmental pollution and resource consumption. Our production line combined the advanced technology of many kinds of international special and standard factories. The company introduced the advanced equipment and set up a first-call production line.

Based on the current production technology, JXIC sets up the modern enterprise's management system, enhance the established cooperative relationship with universities and institutes, enforce technology investment, take full advantage of sophisticated technological achievement to improve our product and accelerate our production automation. As well we hope to promote our infrastructure level and production efficiency to cultivate and expand the special container market with the special focus on the special container production and development. JXIC will take advantage of the existing business network of CXIC Group in the worldwide container industry, widening the sales channel of the special containers in the international market.

In accordance with fine tradition of CXIC Group, JXIC always persists in the implementation of the institutional, systematic, standardized and user-friendly approach; adhere to the 'people-oriented' and 'scientific development' concept. JXIC supplies the first-class quality, high-quality service and good reputation to meet customer requirements.





## 新華昌萬隆 | CXIC-WANLONG



## **Basic Information** 基本信息

江蘇萬隆特種貨櫃有限公司

地址:中國江蘇省常州市武進區遙觀鎮華昌路6號

郵政編碼: 213102 電話: +86-519-8870 8267 傳真: +86-519-8870 0237

#### CXIC WANLONG SPECIAL CONTAINERS CO., LTD. (CXIC-WANLONG)

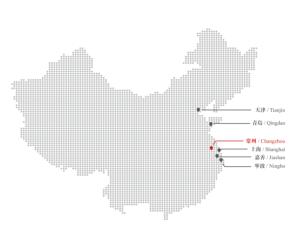
Add: 6 Huachang Road, Yaoguan Town, Changzhou, Jiangsu Prov., China

Post Code: 213102 Tel: +86-519-8870 8267 Fax: +86-519-8870 0237











#### CXIC WANLONG SPECIAL CONTAINERS CO., LTD. (CXIC-WANLONG)

江蘇萬隆特種貨櫃有限公司(新華昌萬隆)是新華昌集團下屬的控股子公司, 是經江蘇省科學技術廳認定的高新技術企業,主要生産符合 ISO1496/3 國際標 準和《國際海運危險貨物規則》IMDG 標準的特種集裝箱。公司座落于長江三 角洲的江蘇省常州市遥觀鎮, 水陸交通便捷。公司擁有國内一流專業技術人員 和先進生産加工設備,占地面積 40000 多平方米。是國内最早研制、開發并批 量生産各種特種集裝箱的重點企業。

目前,新華昌萬隆在特種集裝箱產品上擁有多項國家實用新型專利:散裝物料 罐式集装箱、罐式集装箱、聯結式集装箱、重質貨物集装箱、一體式儲罐集装 箱和罐式集裝箱罐體總成。

新華昌萬隆研制生産的 GX22 型散装水泥、粉煤灰罐式集装箱大量應用于長江 三峽工程,目前該産品在國内市場占有率達 90% 以上,并已出口世界各地并深 受客户歡迎。另外研制開發的 LQ3 型瀝青罐式集裝箱屬國内首創,該產品已被 列入中國《政府(集團)采購指南》首批優質産品推薦目録,并成功應用于津沈、 滬杭高速公路的鋪設建設中。

1999 年公司開發成功了用于裝運有毒、有害、易燃、易爆、有腐蝕性化工産品 的 IMO 型不銹鋼式集裝箱填補了國内空白,該産品的開發改變了我國目前液態 化工危險産品常用小包裝的運輸方式,有利于降低成本、保障貨物安全、减少 環境污染、實現一體化的多式聯運并與國際接軌, 從而引起我國液態化工危險 品運輸方式的一場革新。

2003年,公司成功建立并取得了 ISO9001 質量管理體系認證。2006年,新華昌 萬隆取得"移動罐櫃的壓力容器生産許可證",進一步拓展了市場空間,提升了 産品技術層次。目前,新華昌萬隆已與衆多高校和科研機構建立了"産、學、研" 全面合作關系,進一步加强企業新產品研發實力。

Jiangsu Wanlong Special Containers Co., Ltd. (CXIC-Wanlong) is a holding subsidiary of CXIC GROUP CONSTAINERS CO., LTD. It is a high-tech enterprise approved by Jiangsu Science and Technology Bureau with the major production of ISO 1496/3 national standardization and IMDG CODE standardization special containers. CXIC-Wanglong is located in Yaoguan Town, which is the east gate of Changzhou, Jiangsu Province with convenient transportation access. The company is one of the pioneering enterprises in China that develop and manufacture various kinds of special

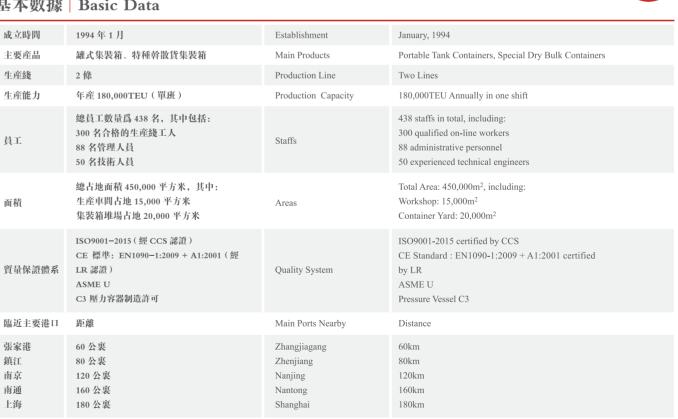
At present, CXIC-Wanlong has many types of patent certifications such as BULK TANK CONTAINER, TANK CONTAINER, COMBINED CONTAINER, WEIGHTY CARGO CONTAINER, INTEGTATED SILO CONTAINER and ASSEMBLY OF

CXIC-Wanlong's product GX22 TYPE TANK CONTAINER FOR BULK CEMENT /COAL POWDER has made an important contribution to Yangtze River Three-Gorges project. Currently it occupies more than 90% shares of shares of domestic market, and a significant quantity has been exported to many countries and regions. Another product LO3 TYPE TANK CONTAINER FOR BULK BITUMEN was first developed by CXIC-Wanlong. It has been featured in the catalog of National Excellent Product Purchasing Guide and has been successfully used in the construction of Tianjin-Shenyang Express-way and Shanghai-Hangzhou Express-way.

In 1999 CXIC-Wanlong successfully developed IMO TYPE STAINLESS STEEL TANK CONTAINER for hazardous chemical materials, which was the first of its kind in China. It can be used to keep the goods safe, reduce the packaging and transportation cost, minimize the environmental pollution and realize the integration of intermodal transportation. It was an innovation in transportation for dangerous liquid chemical material in China

In 2003, CXIC-Wanlong successfully achieved ISO9001 Quality Assurance System Certification. IN 2006, CXIC-Wanlong obtained the production license of mobile pressure tank, which helped us to expand the market and further advanced the technology. At present, the company has established a cooperative relationship with many universities and educational institutions in order to enhance the competence of product development.

#### 基本數據 | Basic Data







## 集装箱產品 | CONTAINER PRODUCTS



































































## 集装箱產品 | CONTAINER PRODUCTS



































































## 集装箱產品 | CONTAINER PRODUCTS

































































## 罐箱產品 | TANK PRODUCTS



































































### OA & ERP 數位化辦公與企業資源計劃

## CXIC Digital OA System 數位化辦公系統

從支持企業管理、輔助決策出發,以先進的信息技術爲手段,利用統一的 Lotus Domino/Notes 軟件平臺,通過建立核心的系統管理功能(包括辦公管理、人力資源管理、事務管理、後勤管理、信息服務等),將各個分離的辦公信息有機集合起來,消除"信息孤島",從交流、協調、控制入手,實現公司內部的電子信息交換和現代化辦公管理。完善的數位化辦公系統使我們能迅速地傳遞或得到所需要的任何信息,幫助我們在任何時候、任何地點進行必要的交流、協調和控制,最大限度提高員工的辦公效率和主觀能動性,促進企業內部信息的交流、管理的協調和生產的控制,以期達到對客户要求迅捷、準確地反應和對市場前景正確、及時地把握。

In order to support the enterprises management and planning through advanced information technology using Lotus Domino/Notes, we have set up a key management system (including office management, human resources management, business management, logistics management, information service and etc.) by gathering each separate piece of office information, thus, it has helped us to avoid missing any of the neglected information. Communications, co-ordination, and control have ensured us the office efficiency in the management.

## E CXIC Enterprise Resources Planning 新華昌企業資源計劃

充分利用計算機網絡技術對企業內部所有的環節進行有效管理,實現企業對產品設計、采購供應、生產制造、質量控制、市場銷售、客户服務、財務管理等方面所涉及的人力、資金、物料、信息資源的統一規劃、管理、配置和協調,通過對企業管理業務流程的整合,進一步做到共享各種信息,提高產品開發能力,縮短制造周期、减少庫存、加速資金周轉、降低資源配置成本。以信息化促進企業技術創新和管理創新,提高企業的國際競争力。同時依托于企業資源計劃,在計算機網絡技術的支持下,使我們能及時糾正我們產品上的設計缺陷、預防采購供應的脫節、完善生產制造的工藝,保證我們給客户提供完美的服務和一流質量的產品。

In order to improve the current management within the company and to plan, manage and configure more efficiently the human resources, assets, raw materials and information in relation to product design, purchase, supply, production, quantity control, marketing, customer service and financial management of the whole company, we have set up the Enterprise Resources Planning project to improve our ability to develop the new products, shorten the production time, reduce our stock, improve the capital flow, reduce the cost of configuration which will ensure us to standardize our business management, revolutionize our technology, upgrade our management development as well as strengthen our international competing capability. Supported by network system, ERP system gives us more chances to correct design bugs in time, avoid disjointing of resource supplying and consummating production technology to ensure our customers to get perfect service and best products from us.



# MANAGEMENT & QC SYSTEM 管理與質量控制

## The Ever-improving Management System 完善中的新華昌管理系統

簡單、單一、高效但却持續改進着的管理系統一直是新華昌管理的最突出特點。在經 ISO 認證的質量體系要求之下,我們始終堅持做到對于任何事情第一時間的反應、信息傳遞的迅捷、處理的及時和正確并讓人滿意。完善中的管理體系讓我們更有信心而對和處理客户的緊 急要求、生產的臨時變動和不斷變化着的市場。

Consistency, efficiency are the major characteristics of the ever-improving CXIC management system. With the requirement of ISO certified Quality System, we always try our best to act promptly in any situation, pass along information quickly, and find a timely and satisfactory solution to any problem. The CXIC management system enables us to be more confident in facing urgent requirement form the customers, production changes with short notice and the ever-changing market.



## Supreme Quality Control System 完美産品質量管理體系

完美的質量始終是我們的追求,我們的在綫巡檢人員以及原材料和成品 箱質檢人員始終保持着質量第一的原則。從原材料的檢驗、生產過程中 的質量控制和質量保 證以及成品箱的驗收,我們始終不渝地堅持質量 的完美。符合我們質量要求的原材料是我們保證產品質量完美的前提, 我們的質檢人員堅持嚴格的質量標準,做到高要求驗收、高標準存儲、 保證袛接受符合質量要求的原材料并且保證在存儲過程中保持原材料的 保質要求。在綫巡查人員始終如一地關注着每一道工序的質量,做到不 讓每個質量問題留到下一個工位,使我們的產品始終保持着良好的質量 記錄。我們的檢驗人員在客戶驗收以前會比客戶更高標準預先對產品進 行驗收性檢驗并對瑕疵進行必要的修補和完善工作,使得客戶在驗收時 能够看到是最完美的產品。

Supreme quality has always been our priority goal. From the inspection of raw material, quality control and guarantee during production to final check up and acceptance, our QC people always insist on achieving supreme quality. Approved raw material is the precondition to ensure high quality products. Our raw material QC inspectors keep a high standard for the acceptance of raw materials as well as for the storage of these materials. Our online QC inspectors always pay the strictest attention to every stage of the production to ensure an excellent quality record. Before the inspection by the owner's representatives, our QC inspectors will inspect each product and make all necessary reparation so that the owner's representatives will find our products to be flawless.





# CONTAINER MANAGEMENT SYSTEM 箱管系統



Container Management System

#### 新華昌箱管系統

新華昌集裝箱管理系統是2003年由專業的堆場軟件供應商開發的,并經多次修改而成的針對集裝箱制造行業的專業箱管軟件。整套系統的特點是數據集中化、操作實時性和控制嚴密性。系統集成了集裝箱租約管理、交箱計劃管理、集裝箱堆場管理等主要功能。同時能準確地爲客户提供定制的交箱報告和標準的EDI報文等,能爲客户提供多方面的服務。另外,系統能通過遠程客户端和海關監管網絡進行銜接。

CXIC Container Management System was designed by a professional container yard software company in 2003. After many times of revision, it has become a mature container management system for container manufacturing industry. It is characteristic of data centralization, real-time operation and control strictness. Its main function modules include Container Booking Management, Delivery Plan Management and Container Yard Management. Meanwhile, it can provide customers with various services, like customized delivery report and standard EDI files. In addition, it can connect customs supervision network through remote client.





## Human Resource (HR) System HR 系統

HR軟件作爲一種增强企業戰略人力資源管理能力的有效工具,它能幫助我們新華昌更好的實現集團化管理,縮短戰略目標與戰略執行結果之間的距離。該系統能幫助公司實現統一的、完整的員工數據,方便集團能有效地實現人力資源的管控和人才開發。HR系統的應用,達成了集團的人力資源業務一體化管理,通過對人員信息進行分析比較,督促各個公司的內部管理水平,落實監控力度。

As a very powerful tool to enhance a company's strategically human resource management, HR system makes CXIC Group's collectivize management more efficient and the practical result more closer to the strategically target. This system can establish a unitive and complete database of all employees, which enables CXIC Group to manage the human resource more conveniently and to cultivate talents more efficaciously. HR system integrates all the related HR information. Through analyzing and comparing these data, the Group headquarter can also monitor the level of internal management in each subsidiary easily.

